# THE RUNDOWN

LAS VEGAS REAL ESTATE UPDATES, EVENTS, & MORE

SEPTEMBER 2020, ISSUE 8



#### **WELCOME BACK!**

WRITTEN BY HOPE WATSON NV RE LIC# S.0186498

Welcome back to The Rundown for our September Edition! I hope everyone has been having a safe and healthy transition back into the school year (which looks a bit different this year!)

As we enter into the fall months, I want to encourage you in that our market here in Las Vegas has not been slowing down, even in the midst of a pandemic! In fact, this past July, we set a record for homes sold, and they were even at a higher percentage price point than we saw this time last year. This is just a glimpse into what I'll be talking about today, so I hope you're ready!

So, what can you expect from The Rundown? A new issue is sent out on the 5th of every month. You'll receive a value-packed newsletter with information on everything from market statistics to blog posts and podcasts. With detailed analytics and even insights to help you in your day to day life, I've curated an experience to guide you through as you chat with me every month.

I hope you're as excited as I am! Let's get started.

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### LAS VEGAS REAL ESTATE MARKET UPDATE

BY HOPE WATSON



"If you have been thinking about selling your home, now might be the time you've been waiting for." The current standing of the Las Vegas Real Estate Market is as follows; all information was created on Sptember 3rd, 2020 for reference.

The current median home price is \$394,900, with the market action index coming in at around 49. This indicates a strong seller's market according to the data, meaning that if you're considering selling your home, now might be a good time to start planning.

In relation to this, inventory has seen to be consistently decreasing since early June 2020.

Here's a summary of the averages we are presently seeing in the Las Vegas market:

Median List Price - \$394,900

Per Square Foot - \$187

Days on Market - 108

Price Decreased - 33%

Price Increased - 6%

Relisted - 9%

Inventory - 3,446

Median Rent - \$1,600

Most Expensive - \$29,900,000

Least Expensive - \$124,900

Market Action - 49





## ACTIVITIES FOR VIRTUAL LEARNING

BY HOPE WATSON



#### **HOUSE HOUR** AVAILABLE ON SPOTIFY

WITH HOST, HOPE WATSON

Welcome to House Hour, your all in one podcast for real estate, motivation, and business tips and advice. With a background in real estate and communication studies, I detail on the ways that you can find success in the real estate industry and within your personal life as well.

Join me on Spotify or on Anchor.FM for new episodes every, single, Friday.

As we enter into the next school year, most of us have found oursevles in a virtual learning setting.

With this in mind, I wanted to find some online events that you and your kids can visit or attend in an effort to give you some fun in times of confusion.

Hopefully, these events will be a great way for you and your kids to spend some time while at home! Some of the events will be informational as well, giving you some assistance in the realm of becoming comfortable with virtual learning.

I wish you the best as we continue on into the school year! Remember to be kind and grateful to your student's teachers, as I know first-hand that they are trying so hard to give students a great experience.

#### Show off Your Pet for Kids | Small Online Class for Ages 3-8

Sep 6, 10:30 - 11:00 AM Online - Visit Eventbrite

#### **Family Paint Party**

Sep 11, 4 – 6 PM Online - Visit Eventbrite

### Macaroni Kid Family Friendly Events

Sep 12, 5 AM - 5 PM Online - Visit Eventbrite

#### **Fun Family Fitness**

Sep 16, 8 - 9 AM Online - Visit Eventbrite

#### "Guess What" the Family-Friendly Stand Up Comedy Show

Sep 19, 10 AM - 12 PM Online - Visit Eventbrite





# HOW TO STAY ON SCHEDULE

BY HOPE WATSON

I know the feeling when you can't seem to stay on track.

So, these are just a few ways you can make sure you are actually sticking to the schedule you lay out for yourself. Let's go crush our September goals!

- 1. Eliminate distractions
- 2. Set a timer for each task
- 3. Use time blocking

(Continue reading at www.hopewatson.com/blog)



"Create an environment where people know they can depend on you and what you say."

# IMPROVING YOUR PROJECT MANAGEMENT SKILLSET

BY HOPE WATSON

All of us have projects in our lives that we need to manage within our own capabilities but also with relation to other people as well. It's important that, as business owners and entrepreneurs, we are able to manage our project and increase our project management skills until one day it's like second nature to us.

Here are four secrets that will help you to improve your project management skillset and take your business to the next level as a result.

- 1. Maintain an open and accessible line of communication.
- 2. Develop a process and timeline that works for you and your team.
- 3. Create an environment where people know they can depend on you and what you say.
- 4. Work on effective problemsolving.

(Continue reading at www.hopewatson.com/blog)

